

Infor Practice Overview

Supporting Our Clients' Missions and Visions through Partnership

Hands-on Experience with CloudSuite Financials & HCM

ROI has a dedicated Infor ERP practice focused on implementing the full suite of Infor Healthcare applications. For more than 20 years our resources have been enabling our clients to optimize their Infor investment. Our experienced consultants have extensive experience in healthcare ERP, finance, supply chain management, EDI, human resources, talent management and business process optimization.

You can take full advantage of our experience and profit from hundreds of completed implementations using repeatable processes that have been perfected and tested across all types of provider organizations.

Our goal at ROI is to ensure maximum value realization from your Infor Healthcare related IT investments by leveraging our proprietary methodologies and tools to identify areas of operational improvement and unrealized value potential.

Our Infor Practice Focus Areas



Alliance Partner
CloudSuite™ Specialized



Extended
Care Providers



Hospitals and
Health Systems

PROJECT & CHANGE MANAGEMENT

FINANCIALS

Financial Management Automation & Optimization | Strategic Integration | Closing Optimization | Visibility & Analytics | Reduced Costs & Manual Processes | Global Ledger | Expense Management

SUPPLY MANAGEMENT

Optimized Procure-to-Pay | Relevant Master Data & Governance | Digitizing & Payment Automation | Strategic Inventory Management | Healthy EDI

HUMAN CAPITAL MANAGEMENT

Modernized HR | Optimized Talent Strategies | Alignment of HR Initiatives to Operational Goals | Reduced "Cost" of HR

DIGITAL TRANSFORMATION & BI

Process Flow Automation | Integration | System Administration | Security | Business Intelligence (Birst, IBI, LBI)

ROI Healthcare Solutions has officially been named Category Leader for Business Solutions Implementation Services in both 2018 and 2019, with a current score of 95.5, based on our work as a CloudSuite specialized Infor Alliance Partner.



Bringing Value to CloudSuite Engagements

ROI helps clients reach CloudSuite success by focusing on technology, processes, and people.

We **leverage technology investments** to eliminate disparate systems, automate, integrate systems for visibility, configure the technology stack for performance and security, and build a data management strategy that supports better decision making.

We **align processes** across the organization, reduce risk and administrative costs, eliminate manual processes, automate routings and approvals, and centralize transactional functions.

We **focus on the people**, looking at the human factors impacted by the culture, system, and physical aspects of the engagement. We transfer knowledge for long-term success and adoption, improve the user experience, and collaborate with stakeholders and users.

Real Clients. Real Success.

CloudSuite Financials/SCM & HCM/Payroll: Children's hospital

The client was looking to implement Infor CloudSuite Financials, HCM, and Payroll and turned to ROI to help consolidate critical business systems, move to a talent-driven organization, and eliminate wasteful disparate systems and manual processes. As a result of the financials and supply chain suite implementation, ledger redundancies were reduced by 17%, standardized Item Master elements to facilitate alignment of Contracting with potential savings of 10% of current contracted spend, and automate the demand to replenishment cycle. On the HCM and Payroll side, data input errors were reduced by 50%, HR transaction routings and approvals were automated, and patient satisfaction scores increased by ensuring talent was aligned to patient needs through talent programs.

Infor Implementation: Major IDN with 199 hospitals in 29 states

As a part of a larger effort to create a shared services model within IT, this health system wanted to standardize IT platforms to lower costs & increase efficiency. With a team that included a Project Manager, FSM Consultants, and an EDI Consultant, ROI conducted detailed design workshops, built taxonomies and extensive designs, and implemented General Ledger, Requisition, Purchasing, Inventory Control, and AP modules. The collaborative implementation engagement was completed within 20 months. During this time, ROI created a reporting structure to support financial operations, consolidated from nine CoA into one, and designed & implemented five innovative automations to support Supply Chain scalability.

What our customers are saying . . .



ROI far exceeded the expectations we had set for them. We appreciated the way the ROI team worked collaboratively with our resources as well as Infor to get us to a successful go-live. We've worked with the ROI team in the past and definitely will do so again. – **SVP, Finance & Business Systems (Hospice Client)**



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