

ROI Resource Services Overview

Quality Talent for Healthcare IT

ROI Resource Services Focus Areas



Contract Resources

We'll help you quickly place hard-to-find talent, whether you need one or hundreds of resources



Flexible Delivery

On-site, remote, or a combination of solutions customized to your needs



Technical Consultants

EHR & ERP Analysts, Developers, Testers, Project Managers, Trainers, and Go-Live Support



Operational Experts

Pharmacy, Radiology, Finance, Materials Management, Oncology, Revenue Cycle, and beyond

A Healthcare IT Partner Who Understands Clients & Candidates

Many healthcare providers find it challenging to attract and retain quality professionals with the right skills, attitude and cultural alignment. The IT talent supply is not growing at the pace of the industry and many health IT leaders struggle to find a reliable partner who can listen to their needs, identify the right resources in a timely fashion, and continue to nurture a relationship that saves time and money.

Providers and systems integrators hire ROI because of our:

- Senior-level talent screened by ROI leadership
- Investment in understanding our customer needs
- Responsiveness
- Leadership involvement
- Strong focus on organizational culture fit
- Award-winning quality

More Than Just an IT Staffing Firm

- ROI has built a 20+ year reputation of quality, passion, and competence through ERP and EHR consulting, training, implementation, application support, and project management services.
- Our multi-tiered screening methodology ensures Consultant candidates are pre-qualified against client requirements related to skills, cultural alignment, industry and technology expertise.
- We have a high resume acceptance rate due to subject-matter expert involvement during interviews.
- Each recruiter has 10 plus years of experience in finding and placing healthcare IT specialists.
- We have significant experience within the US and are growing internationally.

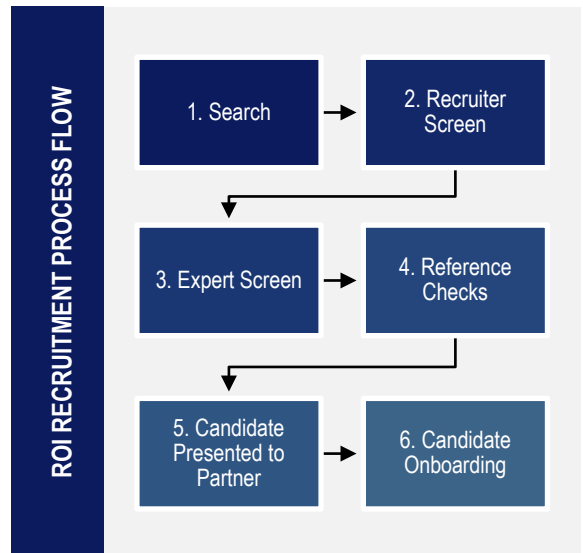


IT Staffing & Consulting

Whether a client requires a single resource or a large team to support their IT initiatives, we support the following activities throughout the planning, implementation, and ongoing maintenance of new technology solutions:

- Project & Program Management
- ERP/EHR Consulting & Technical Subject Matter Expertise
- Change Management
- Planning & Implementation Preplanning
- Design & Build Services
- Systems & Integration Testing
- Training & Go-Live Support
- Workflow Analysis

With direct access to a large pool of tens of thousands of active and passive candidates, as well as health system IT leaders, we use a leading practice business model that can respond to targeted requirements with speed and high quality.



4.9 ★★★★★

100+ Reviews, as of September 2021

Technology Expertise

Health systems must adapt to changing times, remaining financially viable, competitive, and innovative, while also making sure they have the right people with the right skills. They need a trustworthy partner that can quickly find, vet, and onboard resources who can support a large ecosystem of technologies. This includes both modern technology and aging technology where resource supply has plummeted. ROI's flexibility and responsiveness have positioned us to stand out as a leader in healthcare IT resourcing across EHR, ERP, and Revenue Cycle areas.



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Resource Services

Customer Successes



"We are very impressed with their expertise and ability to guide us through things." – CIO

"They understood our time frames, and they provided value in ways beyond the very narrow scope of the original project." – Director

"I expect somebody to come in and blow my socks off, and ROI Healthcare Solutions is blowing my socks off." – CIO

Resources for Massive Epic Transformation @ Leading U.S. IDN

A key priority has been to secure resources skilled in a wide variety of legacy systems during the project. In efforts to keep the current systems stable and approach a new phase of training for their staff, this health system needed a partner to quickly recruit and onboard resources who could support a large ecosystem of technologies. ROI quickly identified talent and secured over 40 application analyst, project management, and data archiving resources with up to 30 years of experience. High quality resources and timeliness led to an upper volume demand of 75 resources to support vendors including Allscripts, Cerner Soarian, Epic, GE Centricity, HealthQuest, and MEDITECH.

Scalable Epic Team to Support Countrywide EMR Replacement

In 2019, a Nordic country selected Epic as a country-wide replacement for their Legacy EMR solution. Due to the limited Epic skills in this region, ROI was selected above all other vendors to provide senior-level Epic expertise for the project. Over the course of the next 18 months, ROI provided In-Country key level leadership and design support for this project team. As the COVID pandemic began to affect the world and travel in general, the ROI team relocated to the US and continued to support the development of this highly important Epic implementation. Average time to fill was less than 5 days with a resource quality rating of 95%. Due to high customer satisfaction, ROI's engagement was extended from 4 months to 3 years.

Infor v10 Support During Migration @ Children's Health System

This health system elected to migrate from Infor's v10 ERP solution to a new Cloud-based ERP platform. In efforts to create a smooth transition to the future state ERP solution and maintain quality Legacy Support for its stakeholders, the organization needed an experienced partner to assist with backfilling highly technical and functional positions. This backfill support model enabled the health system's team to focus on the new technology, trusting that day-to-day tasks would be handled with consistent quality. ROI's expert-level Infor practice was selected for this task. ROI provided 24+ functional and technical backfill resources to keep Infor v10 stable and functional processes running smoothly across Project Management, Finance, Supply Chain, HR, and IT.

