

ROI Resource Group Overview

Quality Talent for Healthcare IT



ROI Resource Group's Focus Areas



Contract Resources

We'll help you quickly find the right talent, whether you need one or hundreds of resources



RPO Solutions

Recruitment Process Outsourcing for full lifecycle recruiting support



Healthcare IT Resources

Analysts, Developers, Testers, Project Managers, Trainers, and Go-Live Support located onshore



EHR & ERP Expertise

Our resources have a wealth of experience supporting EHR and ERP technologies

A Healthcare IT Partner Who Understands Clients & Candidates

Many healthcare providers find it challenging to attract and retain quality professionals with the right skills, attitude and cultural alignment. The IT talent supply is not growing at the pace of the industry and many health IT leaders struggle to find a reliable partner who can listen to their needs, identify the right resources in a timely fashion, and continue to nurture a relationship that saves time and money.

ROI Resource Group was established with a business model tailored to fulfill these resource needs, leveraging the reputation of its sister organization, ROI Healthcare Solutions, as a high quality, value-driven partner. ROI HS is a 20-year old provider of IT services related to ERP and EHR initiatives.

For providers and systems integrators, ROIRG finds and deploys hard-to-find skilled and experienced IT professionals to drive, manage, and support critical business and IT initiatives related to such technologies as: Oracle/PeopleSoft, Epic, Allscripts McKesson, Cerner, Siemens, and MEDITECH.

More Than Just an IT Staffing Firm

- Our sister company, ROIHS, has built a 20-year reputation of quality, passion, and competence through ERP and EHR consulting, training, implementation, application support, and project management services.
- ROIRG applies a multi-tiered screening methodology that ensures Consultant candidates are pre-qualified against ROIRG and client requirements related to skills, cultural alignment, industry & technology expertise.
- Each ROIRG Recruiter has 20 plus years of experience in finding and placing healthcare IT specialists.
- Our extensive database of nationwide health IT talent accelerates ROIRG's ability to identify candidates that align with your resource requirements.



IT Staffing & Consulting

Whether a client requires a single resource or a large team to support their IT initiatives, ROI supports the following activities throughout the planning, implementation, and ongoing maintenance of new technology solutions:

- Project & Program Management
- ERP and EHR Consulting & Technical Subject Matter Expertise
- Change Management
- Planning and Implementation Preplanning
- Design/Build Services
- Systems and Integration Testing
- Training and Go-Live Support
- Workflow Analysis
- Cyber Security

With direct access to a large pool of tens of thousands of active and passive candidates, as well as health system IT leaders, ROI uses a leading practice business model that can respond to targeted requirements with speed and high quality.

Recruitment Process Outsourcing

In a growing market, not every business has the capacity to quickly scale their recruiting practices to meet the needs of their business. ROI is able to leverage our deep recruiting experience to put together the right solutions to meet our clients' needs. Examples of RPO engagements our leadership have delivered:

- **100+ Epic New Hires for Large Systems Integrator**, generating over 900 qualified Epic resources for the client
- **20 Managers with Solid EHR Technology Skills for Large Systems Integrator**, reaching client's hiring target within 5 months
- **600+ Qualified EHR Consultant Candidates for Large Systems Integrator**, resulting in 40% decrease in time to hire

Technology Expertise

Healthcare business models are evolving rapidly. Today, there is need to control processes as costs rise and there is a requirement to manage the information that health professionals need. We work with leading vendors in a range of software categories that support the enterprise as well as the department. Our ERP professional services facilitate information-driven business processes that connect, automate and streamline backend business functions across finance, human resources, talent management, supply chain management, inventory management, business intelligence and integration. Our experienced EHR/EMR team supports ECM, Revenue Cycle, Labs, Pharmacy, Oncology, and other departmental specialty needs. Some of our more prominent vendor experience includes:



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